# GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2011

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## SENATE BILL 321

### Insurance Committee Substitute Adopted 4/14/11 PROPOSED COMMITTEE SUBSTITUTE S321-PCS85192-RB-26

Short Title: Surplus Lines/Premium TaxAB (Publ	lic)						
Sponsors:							
Referred to:							
March 14, 2011							
A BILL TO BE ENTITLED							
AN ACT TO CONFORM PROVISIONS OF NORTH CAROLINA SURPLUS LINES							
INSURANCE LAWS TO THE FEDERAL NONADMITTED AND REINSURANCE							
REFORM ACT OF 2010, TO STREAMLINE APPLICATIONS FOR COMMERCIA							
PURCHASERS, TO PREVENT ANY LOSS OF PREMIUM TAX REVENUE TO TI							
STATE, AND TO CONFORM THE DEFINITION OF RISK RETENTION GROUP	Ю						
FEDERAL LAW.							
The General Assembly of North Carolina enacts:  SECTION 11 Article 21 of Chapter 58 of the Canaral Statutes is amended.	h						
<b>SECTION 1.1.</b> Article 21 of Chapter 58 of the General Statutes is amended adding the following new sections to good:	υу						
adding the following new sections to read: "§ 58-21-3. Cooperative or interstate agreements.							
(a) The Commissioner is authorized to enter into a cooperative agreement or interst.	tate						
agreement or compact to do the following:	<u>aic</u>						
(1) Establish additional and alternative nationwide uniform eligibil	lity						
requirements that shall be applicable to nonadmitted insurers domiciled	•						
another state or territory of the United States.							
(2) Facilitate the collection, allocation, and disbursement of premium tax	xes						
attributable to the placement of nonadmitted insurance, provide for unifo							
methods of allocation and reporting among nonadmitted insurance r							
classifications, and share information among states relating to nonadmitt							
insurance premium taxes.							
(b) The Commissioner is authorized to enter the NAIC Nonadmitted Insurar	nce						
Multi-State Agreement or other compact or interstate agreement for the purpose of carrying of	out						
the Nonadmitted and Reinsurance Reform Act of 2010.							
"§ 58-21-4. Nonadmitted and Reinsurance Reform Act duties.							
(a) For the purposes of carrying out the provisions of the Nonadmitted and Reinsurance							
Reform Act of 2010, the Commissioner is authorized to utilize the national insurance producer							
database of the NAIC, or any other equivalent uniform national database, for the licensure of	an						
individual or an entity as a surplus lines producer and for renewal of such license.	.1						
(b) In order to assist in the performance of the Commissioner's duties, under the Nonadmitted and Reinsurance Reform Act of 2010, the Commissioner may contract with the contract with the commissioner may contract with the comm							



nongovernmental entities, including the NAIC or any affiliates or subsidiaries that the NAIC oversees, to perform any ministerial functions that the Commissioner and the nongovernmental

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entity may deem to be appropriate, including (i) the collection of fees related to producer licensing and (ii) the collection of the premium tax under G.S. 58-21-85. The NAIC or other entity with whom the Commissioner contracts may charge a reasonable fee to the insurer, insured, or other appropriate person for the functions performed."

**SECTION 1.2.** The Revenue Laws Study Committee shall, in cooperation with the Commissioner of Insurance, study the potential impact that would result from the State's entrance into a nonadmitted insurance multistate agreement or other compact or interstate agreement for the purpose of carrying out the Nonadmitted and Reinsurance Reform Act of 2010 in order to prevent the State from losing revenue after July 21, 2011, the effective date of the Nonadmitted and Reinsurance Reform Act. The Committee shall determine if entering into a compact or agreement would result in retention of surplus lines tax revenue for the State and, if so, which compact or agreement would result in the most retention of surplus lines tax revenue for the State and the most cost-efficient method of administering the collection and distribution of tax revenues. The Committee shall report its findings and recommendations, including any proposed legislation, to the 2012 Regular Session of the 2011 General Assembly.

**SECTION 2.** G.S. 58-21-10 reads as rewritten:

#### "§ 58-21-10. Definitions.

As used in this Article:

- "Admitted insurer" means an insurer licensed to do an insurance business (1) engage in the business of insurance in this State.
- "Affiliate" means, with respect to an insured, any entity that controls, is (1a) controlled by, or is under common control with the insured.
- "Affiliated group" means any group of entities that are all affiliated. (1b)
- (2) "Capital", as used in the financial requirements of G.S. 58-21-20, means funds paid in for stock or other evidence of ownership.
- "Control" means an entity that has "control" over another entity if either of (2a) the following occurs:
  - The entity directly or indirectly or acting through one or more other a. persons owns, controls, or has the power to vote twenty-five percent (25%) or more of any class of voting securities of the other entity.
  - The entity controls in any manner the election of a majority of the <u>b.</u> directors or trustees of the other entity.
- (3) "Eligible surplus lines insurer" means a nonadmitted insurer with which a surplus lines licensee may place surplus lines insurance under G.S. 58-21-20.
- "Export" means to place surplus lines insurance with a nonadmitted insurer. (4)
- "Nonadmitted insurer" means an insurer not licensed to do an insurance (5) business in this State. This definition "Nonadmitted insurer" includes insurance exchanges authorized under the laws of various states. "Nonadmitted insurer" does not include a risk retention group, as defined in G.S. 58-22-10(10).
- "Producing broker" means an agent or broker licensed under Article 33 of (6) this Chapter who deals directly with the party seeking insurance and who may also be a surplus lines licensee.
- "Reciprocal state" means a state that has enacted provisions substantially (6a) similar to the following:
  - G.S. 58-21-85, 58-21-95(5), 58-21-75(10), 58-21-35(7b), <u>a.</u> and 58-28-5(b).
  - The allocation schedule and reporting form contained in <u>b.</u> G.S. 58-21-85.

- (7) "Surplus", as used in the financial requirements of G.S. 58-21-20, means funds over and above liabilities and capital of the company for the protection of policyholders.
  - (8) "Surplus lines insurance" means any insurance in this State of risks resident, located, or to be performed in this State, permitted to be placed through a surplus lines licensee with a nonadmitted insurer eligible to accept such insurance, other than reinsurance, commercial aircraft insurance, wet marine and transportation insurance, insurance independently procured pursuant to G.S. 58-28-5, life and accident or health insurance, and annuities.
  - (9) "Surplus lines licensee" means a person licensed under G.S. 58-21-65 to place insurance on risks resident, located, or to be performed in this State with nonadmitted insurers eligible to accept such insurance.
  - (10) "Wet marine and transportation insurance" means:
    - a. Insurance upon vessels, crafts, hulls and of interests therein or with relation thereto;
    - b. Insurance of marine builder's risks, marine war risks and contracts of marine protection and indemnity insurance;
    - c. Insurance of freights and disbursements pertaining to a subject of insurance coming within this subsection; and
    - d. Insurance of personal property and interests therein, in the course of exportation from or importation into any country, or in the course of transportation coastwise or on inland waters including transportation by land, water, or air from point of origin to final destination, in connection with any and all risks or perils of navigation, transit or transportation, and while being prepared for and while awaiting shipment, and during any delays, transshipment, or reshipment incident thereto."

**SECTION 3.** Article 21 of Chapter 58 of the General Statutes is amended by adding a new section to read:

#### "§ 58-21-11. Home state.

- (a) Except as provided in subsection (b) of this section, the term "home state" means, with respect to an insured, either of the following:
  - (1) The state in which an insured maintains its principal place of business or, in the case of an individual, the individual's principal residence.
  - (2) If one hundred percent (100%) of the insured risk is located out of the state referred to in subdivision (1) of this subsection, the state to which the greatest percentage of the insured's taxable premium for that insurance contract is allocated.
- (b) Affiliated Groups. If two or more insureds from an affiliated group are named insureds on a single nonadmitted insurance contract, the term "home state" means the home state, as determined pursuant to subsection (a) of this section, of the member of the affiliated group that has the largest percentage of premium attributed to it under that insurance contract."

**SECTION 4.** G.S. 58-21-15 reads as rewritten:

#### "§ 58-21-15. Placement of surplus lines insurance.

Insurance may be procured through a surplus lines licensee from nonadmitted insurers if:Surplus lines may be placed by a surplus lines licensee if all of the following apply:

- (1) Each insurer is an eligible surplus lines insurer; insurer.
- (1a) Each insurer is authorized to write the kind of insurance in its domiciliary jurisdiction.
- (2) The full amount or kind of insurance cannot be obtained from insurers who are admitted to do business in this State. Such full amount or kind of

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1 2 3			a dilig	gent sea re actu	by be procured from eligible surplus lines insurers, provided that arch is made among the insurers who are admitted to transact ally writing the particular kind and class of insurance in this
4		(2)	,	andSta	
5		(3)			uirements of this Article are met."
6	111				cle 21 of Chapter 58 of the General Statutes is amended by
7	_		_		ons to read:
8					lication for commercial purchasers.
9	<u>(a)</u>		-		nsee seeking to procure or place nonadmitted insurance in this
10			_		al purchaser shall not be required to satisfy any requirement
11					due diligence search to determine whether the full amount or
12			_	-	ch exempt commercial purchaser can be obtained from admitted
13	insurers if	all of t	<u>he follo</u>	wing a	pply:
14		<u>(1)</u>	The li	censee	procuring or placing the surplus lines insurance has disclosed to
15			the ex	empt o	commercial purchaser that such insurance may or may not be
16			availa	ble fro	m the admitted market that may provide greater protection with
17			more i	regulate	ory oversight.
18		<u>(2)</u>			commercial purchaser has subsequently requested in writing the
19					rocure or place such insurance from a nonadmitted insurer.
20	<u>(b)</u>	As use		_	on, the following definitions apply:
21		(1)			nmercial purchaser" means any person purchasing commercial
22				-	at, at the time of placement, meets all of the following
23				ements	
24			<u>a.</u>		person employs or retains a qualified risk manager to negotiate
25					ance coverage.
26			<u>b.</u>		person has paid aggregate nationwide commercial property and
27					lty insurance premiums in excess of one hundred thousand
28					rs (\$100,000) in the immediately preceding 12 months.
29			<u>c.</u>		person meets at least one of the following criteria:
30			<u>v.</u>	<u>1.</u>	The person possesses a net worth in excess of twenty million
31				1.	dollars (\$20,000,000), as such amount is adjusted pursuant to
32					subsection (c) of this section.
33				<u>2.</u>	The person generates annual revenues in excess of fifty
34				<u>2.</u>	million dollars (\$50,000,000), as such amount is adjusted
35					pursuant to subsection (c) of this section.
36				2	The person employs more than 500 full-time or full-time
37				<u>3.</u>	equivalent employees per individual insured or is a member
38					
					of an affiliated group employing more than 1,000 employees
39				4	in the aggregate.
40				<u>4.</u>	The person is a not-for-profit organization or public entity
41					generating annual budgeted expenditures of at least thirty
42					million dollars (\$30,000,000), as such amount is adjusted
43				_	pursuant to subsection (c) of this section.
44				<u>5.</u>	The person is a municipality with a population in excess of
45		(2)			50,000 persons.
46		<u>(2)</u>	_		risk manager" means, with respect to a policyholder of
47			comm		insurance, a person who meets all of the following
48				<u>ements</u>	
49			<u>a.</u>		n employee of, or third-party consultant retained by, the
50				comn	nercial policyholder.

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<u>b.</u>	Provides sk	illed serv	vices in loss prevention, loss reduction, or risk
<u>=</u>			ge analysis, and purchase of insurance.
<u>c.</u>	Has one of t		<del></del>
			degree or higher from an accredited college or
			risk management, business administration,
			nomics, or any other field determined by the
			er to demonstrate minimum competence in risk
			and one of the following:
	<u>I.</u>	_	years of experience in risk financing, claims,
	<u></u>		istration, loss prevention, risk and insurance
			sis, or purchasing commercial lines of insurance.
	<u>II.</u>	•	f the following designations:
	<u></u>	<u>A.</u>	Chartered Property and Casualty Underwriter
		<u>71.</u>	(CPCU) issued by the American Institute for
			CPCU/Insurance Institute of America.
		<u>B.</u>	Associate in Risk Management (ARM) issued
		<u>D.</u>	by the American Institute for CPCU/Insurance
			Institute of America.
		<u>C.</u>	Certified Risk Manager (CRM) issued by the
		<u>C.</u>	National Alliance for Insurance Education &
			Research.
		<u>D.</u>	RIMS Fellow (RF) issued by the Global Risk
		<u>D.</u>	Management Institute.
		<u>E.</u>	A designation, certification, or license
		<u>13.</u>	determined by the Commissioner to
			demonstrate minimum competency in risk
			management.
	<u>2.</u> <u>Seve</u>	n years	<del></del>
			n, loss prevention, risk and insurance coverage
			purchasing commercial lines of insurance; and
	has	_	one of the designations specified in
			sub-subdivisions A. through E. of
			subdivision II. of this sub-subdivision.
			of experience in risk financing, claims
	_		n, loss prevention, risk and insurance coverage
			urchasing commercial lines of insurance.
			egree from an accredited college or university in
	risk		gement, business administration, finance,
			or any other field determined by the
			er to demonstrate minimum competence in risk
		agement.	
	1110111		
(c) Effective on		arv 1 oc	curring after the date of the enactment of this
	the fifth Janu		ccurring after the date of the enactment of this curring thereafter, the dollar amounts in
section and each f	the fifth Janu ifth January	1 occ	

Consumers published by the Bureau of Labor Statistics of the U.S. Department of Labor.

#### "§ 58-21-17. Placement with alien insurers.

Nothing in this Article prohibits a surplus lines licensee from placing surplus lines insurance with, or procuring surplus lines insurance from, a nonadmitted insurer domiciled outside the United States that is listed on the Quarterly Listing of Alien Insurers maintained by the International Insurers Department of the NAIC."

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#### **SECTION 6.** G.S. 58-21-20(a) reads as rewritten:

- "(a) No surplus lines licensee shall place any coverage with a nonadmitted insurer, unless at the time of placement, such nonadmitted insurer: A surplus lines licensee shall not place coverage with a nonadmitted insurer unless, at the time of placement, the surplus lines licensee has determined that the nonadmitted insurer satisfies the following:
  - Has established satisfactory evidence of good repute and financial integrity; (1) andintegrity.
  - (2) Qualifies under one of the following subdivisions:
    - Has capital and surplus or its equivalent under the laws of its domiciliary jurisdiction, which equals the greater of either:
      - This State's minimum capital and surplus requirements under 1. G.S. 58-7-75, or G.S. 58-7-75.
      - Fifteen million dollars (\$15,000,000), (\$15,000,000). 2.

whichever is greater, except that nonadmitted insurers already qualified under this Article must have ten million dollars (\$10,000,000) by December 31, 1991, twelve million five hundred thousand dollars (\$12,500,000) by December 31, 1992, and fifteen million dollars (\$15,000,000) by December 31, 1993. The requirements of this sub-subdivision may be satisfied by an insurer possessing less than the commitment capital and surplus upon an affirmative finding of acceptability by the Commissioner. The finding shall be based upon such factors as quality of management, capital and surplus of any parent company, company underwriting profit and investment income trends, and the insurer's record and reputation within the industry. In no event shall the Commissioner make an affirmative finding of acceptability when the insurer's capital and surplus is less than four million five hundred thousand dollars (\$4,500,000).

In addition, an alien insurer qualifies under this subdivision if it complies with the capital and surplus requirements of this subdivision and maintains in the United States an irrevocable trust fund in either a national bank or a member of the Federal Reserve System, in an amount not less than five million four hundred thousand dollars (\$5,400,000) for the protection of all of its policyholders in the United States, and the trust fund consists of cash, securities, letters of credit, or of investment of substantially the same character and quality as those which are eligible investments for the capital and statutory reserves of admitted insurers authorized to write like kinds of insurance in this State. The trust fund, which shall be included in any calculation of capital and surplus or its equivalent, shall have an expiration date which at no time shall be less than five years; or The requirements of this sub-subdivision may be satisfied by an insurer's possessing less than the minimum capital and surplus upon an affirmative finding of acceptability by the Commissioner. The finding shall be based upon such factors as quality of management, capital and surplus of any parent company, company underwriting profit and investment income trends, market availability, and company record and reputation within the industry. In no event shall the Commissioner make an affirmative finding of acceptability when the nonadmitted insurer's capital and surplus is less than four million five hundred thousand dollars (\$4,500,000).

- b. In the case of any Lloyd's plans or other similar group of insurers, which consists of unincorporated individual insurers, or a combination of both unincorporated and incorporated insurers, maintains a trust fund in an amount of not less than one hundred million dollars (\$100,000,000) as security to the full amount thereof for all policyholders and creditors in the United States of each member of the group, and the trust shall likewise comply with the terms and conditions established in subdivision (2)a. of this section for alien insurers; and insurers.
  c. In the case of an "insurance exchange" created by the laws of
- c. In the case of an "insurance exchange" created by the laws of individual states, maintain capital and surplus, or the substantial equivalent thereof, of not less than seventy-five million dollars (\$75,000,000) in the aggregate. For insurance exchanges which maintain funds in an amount of not less than fifteen million dollars (\$15,000,000) for the protection of all insurance exchange policyholders, each individual syndicate shall maintain minimum capital and surplus, or the substantial equivalent thereof, of not less than five million dollars (\$5,000,000). If the insurance exchange does not maintain funds in an amount of not less than fifteen million dollars (\$15,000,000) for the protection of all insurance exchange policyholders, each individual syndicate shall meet the minimum capital and surplus requirements of subdivision (2)a. of this section.
- d. In the case of a group of incorporated insurers under common administration, which has continuously transacted an insurance business outside the United States for at least three years immediately before this time, and which submits to this State's authority to examine its books and records and bears the expense of the examination, and maintains an aggregate policyholders' surplus of not less than ten billion dollars (\$10,000,000,000), and maintains in trust a surplus of not less than one hundred million dollars (\$100,000,000) for the benefit of United States surplus lines policyholders of any member of the group, and each insurer maintains capital and surplus of not less than twenty-five million dollars (\$25,000,000) per company.
- (3) Has caused to be provided to the Commissioner a copy of its current annual statement certified by such insurer; such statement to be provided no more than two months, and for alien insurers six months, after the close of the period reported upon and that is either:
  - a. Filed with and approved by the regulatory authority in the domicile of the nonadmitted insurer; or
  - b. Certified by an accounting or auditing firm licensed in the jurisdiction of the insurer's domicile; or
  - c. In the case of an insurance exchange, the statement may be an aggregate combined statement of all underwriting syndicates operating during the period reported."

**SECTION 7.** G.S. 58-21-35(a) reads as rewritten:

#### "§ 58-21-35. Duty to file and retain reports.

- (a) Within 30 days after the placing of any surplus lines insurance, the surplus lines licensee shall file with the Commissioner a report in a format prescribed by the Commissioner regarding the insurance and including the following information:
  - (1) The name of the insured.

**SECTION 10.** This act becomes effective June 1, 2011.

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