## GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2017

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Short Title:

## HOUSE BILL 816 PROPOSED COMMITTEE SUBSTITUTE H816-PCS40553-ST-15

Consumer Protection/Roofing Contractors.

|             | Sponsors:   |   |   |  |  |  |  |  |
|-------------|---|---|---|--|--|--|--|--|
|             | Referred to:  |   |   |  |  |  |  |  |
|             |   | April 13, 2017  |   |  |  |  |  |  |
| 1<br>2<br>3 | A BILL TO BE ENTITLED<br>AN ACT TO PROVIDE CONSUMER PROTECTIONS RELATED TO ROOFING REPAIR<br>CONTRACTORS. |   |   |  |  |  |  |  |
| 4           |   | The General Assembly of North Carolina enacts:                                  |   |  |  |  |  |  |
| 5           | SEC   | <b>SECTION 1.</b> Chapter 75 of the General Statutes is amended by adding a new |   |  |  |  |  |  |
| 6           | Article to read:  |   |   |  |  |  |  |  |
| 7           |   |   | " <u>Article 9.</u>   |  |  |  |  |  |
| 8           |   |   | "Roofing Repair Contractors.  |  |  |  |  |  |
| 9           | " <u>§ 75-150. Defin</u>  |   |   |  |  |  |  |  |
| 10          |   | -   | itions apply in this Article:   |  |  |  |  |  |
| 11<br>12    | <u>(1)</u>  |   | <u>umer. – The person hiring a roofing repair contractor, including the</u><br>erty owner, person in legal possession of the property, or any agent |  |  |  |  |  |
| 12          |   |   | of, including the State and any of its political subdivisions.  |  |  |  |  |  |
| 13          | (2)   |   | gency services. – Any repair needed as the result of a serious,   |  |  |  |  |  |
| 15          |   |   | pected, or dangerous situation that requires immediate action.  |  |  |  |  |  |
| 16          | (3)   |   | ing repair. – Repairs to an existing roofing system with an estimated   |  |  |  |  |  |
| 17          |   |   | of more than seven hundred fifty dollars (\$750.00), including a total  |  |  |  |  |  |
| 18          |   | <u>replac</u>   | cement of the existing roofing system.  |  |  |  |  |  |
| 19          | <u>(4)</u>  |   | ing repair contractor. – A person engaged in the business of residential  |  |  |  |  |  |
| 20          |   |   | ng services in North Carolina for a fee or who offers to engage in or   |  |  |  |  |  |
| 21          |   |   | ts roofing-related services, including construction, installation,  |  |  |  |  |  |
| 22          |   | renovation, repair, maintenance, alteration, or waterproofing. The term shall   |   |  |  |  |  |  |
| 23<br>24    |   |   | <u>A licensed general contractor.</u>   |  |  |  |  |  |
| 24<br>25    |   | <u>a.</u><br>b.   | A person engaged in the demolition of a structure or the cleanup of   |  |  |  |  |  |
| 25<br>26    |   | <u>0.</u>   | construction waste and debris that contains roofing material.   |  |  |  |  |  |
| 27          |   | <u>c.</u>   | A person working under the direct supervision of a roofing repair   |  |  |  |  |  |
| 28          |   |   | contractor who is hired either as an employee, day laborer, or  |  |  |  |  |  |
| 29          |   |   | contract laborer.   |  |  |  |  |  |
| 30          |   | <u>d.</u>   | A person providing roofing-related services as a subcontractor,   |  |  |  |  |  |
| 31          |   |   | regardless of tier, under a licensed North Carolina general contractor.   |  |  |  |  |  |
| 32          |   | <u>e.</u>   | A person generally engaged in the business of selling materials and   |  |  |  |  |  |
| 33          |   |   | products that may be used for the construction, installation,   |  |  |  |  |  |
| 34<br>25    |   |   | renovation, repair, maintenance, alteration, or waterproofing of a roof   |  |  |  |  |  |
| 35<br>36    |   |   | and, as part of that business, offers the installation of the materials   |  |  |  |  |  |
| 30          |   |   | and products.   |  |  |  |  |  |



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(Public)

## **General Assembly Of North Carolina** Session 2017 1 "§ 75-151. Construction of Article. 2 The requirements of this Article shall be construed to be in addition to, and not in lieu of, 3 any required licensure of persons for certain professions and trades in this State. This Article 4 shall not be deemed to conflict with or affect the authority of any State or local agency, board, 5 or commission whose duty and authority is to administer or enforce any law or ordinance or to 6 establish, administer, or enforce any policy, rule, qualification, or standard for any trade or 7 profession. 8 "§ 75-152. Reserved. 9 "§ 75-153. Written contract required. 10 All contracts for roofing repair entered into by a roofing repair contractor shall be in (a) 11 writing. The written contract shall contain at least all of the following: 12 The name, mailing address, physical address if different from the mailing (1)13 address, and phone number of the roofing contractor. If the roofing 14 contractor uses e-mail for business purposes, the contract shall also include 15 that e-mail address. 16 The name of the consumer. <u>(2)</u> 17 The physical location of the property subject to the roofing repair and a brief (3) 18 description of the structure to be repaired. 19 Include a copy of a repair estimate that addresses all of the following (4) 20 disclosures: 21 A precise description and location of all damage claimed on the <u>a.</u> 22 repair estimate. 23 An itemized estimate of repair costs. <u>b.</u> 24 If any damaged areas are not included on the repair estimate, a <u>c.</u> 25 specification of those damaged areas and all reasons for the exclusion 26 from the repair estimate. 27 A statement as to whether or not the property was inspected in any <u>d.</u> 28 manner prior to the preparation of the estimate and a description of 29 the nature of that inspection if an inspection was done, including a 30 statement of whether or not the roof was physically accessed. 31 Be written in the same language as that principally used in the sales (5) 32 presentation, oral or otherwise, to the consumer. 33 Clearly indicate the date on which the consumer actually signs the contract. (6)34 (7) Include a statement indicating that the roofing repair contractor shall hold in 35 trust any payment from the consumer until the roofing repair contractor has 36 delivered roofing materials at the property site or has performed a majority 37 of the roofing work on the property, whichever occurs first. 38 Any written contract for roofing repairs entered into by a roofing repair contractor (b) 39 for which the consumer anticipates the proceeds of any insurance policy will be used to pay, in 40 whole or in part, to pay for performance under the contract and the roofing repair contractor is 41 aware of the source of the funds to pay for performance under the contract, shall also include 42 all of the following: 43 (1)A disclosure that the consumer is responsible for payment for any work 44 performed if the insurer should deny payment or coverage on any part of the 45 loss. 46 (2) A statement that the roofing repair contractor has made no assurances that 47 the claimed loss will be covered by an insurance policy. 48 In immediate proximity to the space reserved for the signature of the (3)49 consumer, in **bold-face** type of a minimum size of 10 points, a statement in 50 substantially the following form:

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|--|---|---------------------------------|--|--|
|  | "You may cancel this contract or transaction at a     | any time prior to midnight of   |  |  |
|  | the third business day after you have received w      | • • •                           |  |  |
|  | insurer that all or any part of the claim or contract | ct is not a covered loss under  |  |  |
|  | the insurance policy. See the attached Notice         | of Cancellation form for an     |  |  |
|  | explanation of this right."                           |                                 |  |  |
| <u>(4)</u>   | A separate document as an attachment, which i         | is easily detachable and is a   |  |  |
|  | form in duplicate that is captioned "Notice of (      | •                               |  |  |
|  | cancellation form shall contain, in 10-point be       | old-face type, the following    |  |  |
|  | information and statements in the same language       | as that used in the contract:   |  |  |
|  | "Notice of Cancellation                               |                                 |  |  |
|  | (enter date of transaction)                           |                                 |  |  |
|  | (date)  |                                 |  |  |
|  |   |                                 |  |  |
|  | On (enter date of notice), I have received notice     | e from my insurer that all or   |  |  |
|  | any part of my insurance claim will not be            | a covered loss under the        |  |  |
|  | insurance policy, and I hereby cancel our contra      | act for roofing. I request that |  |  |
|  | all payments made by me under our roofing repaired    | air contract to be returned to  |  |  |
|  | me within 10 business days following your             | -                               |  |  |
|  | notice. I also request that any security interest a   | arising out of the transaction  |  |  |
|  | be cancelled.   |                                 |  |  |
|  |   |                                 |  |  |
|  | I HEREBY CANCEL THIS TRANSACTION                      |                                 |  |  |
|  |   |                                 |  |  |
|  | (date)  |                                 |  |  |
|  | (consumer's signature)"                               |                                 |  |  |
| (c) If afte  | r work is initiated on the written contract for roof  | ing repair additional roofing   |  |  |
|  | ered or requested, any agreement to address the       | • • •                           |  |  |
|  | uirements of this section and G.S. 75-157.            | be rooming repuis shan be       |  |  |
|  | igh 75-156. Reserved.                                 |                                 |  |  |
|  | ted right to cancel contract if not covered by ins    | surance.                        |  |  |
|  | to Cancel A consumer who has entered into a           |                                 |  |  |
| repair with a roo  | fing repair contractor to provide materials, labor,   | or services to be paid from     |  |  |
| the proceeds of  | an insurance policy may cancel the written co         | ontract at any time prior to    |  |  |
| midnight of the the  | hird business day after the consumer has received     | written notification from the   |  |  |
| insurer that the i   | nsurer will not be paying a claim for the roofing     | g repair under the insurance    |  |  |
|  | he property subject to the roofing repair.            |                                 |  |  |
|  | dure for Cancellation Cancellation shall be e         | -                               |  |  |
|  | tice of cancellation to the roofing repair contracto  |                                 |  |  |
|  | ated in the contract. Notice of cancellation, if deli | _                               |  |  |
|  | oofing repair contractor, is effective upon deposit   |                                 |  |  |
|  | and properly addressed to the roofing repair contr    |                                 |  |  |
|  | e form required to be attached to the written cont    |                                 |  |  |
| take a particular form. The notice of cancellation is sufficient if it indicates, by any form of |   |                                 |  |  |
| written expression, the intention of the consumer not to be bound by the contract and provides   |   |                                 |  |  |
|  | when the consumer received notice from the insur      |                                 |  |  |
|  | d of Payments to Consumer Within 10 days              | -                               |  |  |
| •  | cancelled, the roofing repair contractor shall t      | •                               |  |  |
|  | payments, or deposits made by the consumer a          | nd cancel any note or other     |  |  |
| evidence of indeb  | ptedness.   |                                 |  |  |

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|----------|--------------------|---|---|---------------------------|--|--|--|--|
| 1        | <u>(d)</u>         | Emer  | gency Services. – If the roofing repair contractor has                  | performed any             |  |  |  |  |
| 2        | emergenc           |   | ces, acknowledged by the consumer in writing to be nece                 |                           |  |  |  |  |
| 3        | further da         | further damage to the premises, the roofing repair contractor is entitled to the reasonable value |   |                           |  |  |  |  |
| 4        | of such en         | of such emergency services. Any provision in a written contract for roofing repairs that in the   |   |                           |  |  |  |  |
| 5        | event of c         | event of cancellation requires the payment of any fee for anything except emergency services      |   |                           |  |  |  |  |
| 6        | shall cons         | shall constitute a violation of G.S. 75-1.1 and shall not be enforceable against any consumer     |   |                           |  |  |  |  |
| 7        | who has c          | who has cancelled a contract under this section.  |   |                           |  |  |  |  |
| 8        | " <u>§§</u> 75-15  | 8 thro  | <u>1gh 75-159.</u> Reserved.  |                           |  |  |  |  |
| 9        | " <u>§</u> 75-160  | . Proh  | ibited conduct.   |                           |  |  |  |  |
| 10       | (a)                | A roo   | fing repair contractor shall not do any of the following:               |                           |  |  |  |  |
| 11       |                    | (1)   | Advertise or otherwise promise or offer to pay, or pay, all             | or any portion of         |  |  |  |  |
| 12       |                    |   | any insurance deductible as an inducement to the sale                   | of any materials,         |  |  |  |  |
| 13       |                    |   | labor, and or services.   |                           |  |  |  |  |
| 14       |                    | <u>(2)</u>  | Offer, or provide, any upgraded work, material, or pro-                 | oduct, grant any          |  |  |  |  |
| 15       |                    |   | allowance or offer any discount against the fees to be cha              | arged, or pay the         |  |  |  |  |
| 16       |                    |   | consumer any form of compensation, gift, prize, bonus                   | <u>, coupon, credit,</u>  |  |  |  |  |
| 17       |                    |   | referral fee, trade-in or trade-in payment, advertising,                | or other fee or           |  |  |  |  |
| 18       |                    |   | payment as an inducement to the sale of any materials, labo             | r, or services.           |  |  |  |  |
| 19       |                    | <u>(3)</u>  | Offer, or provide, anything of value in exchange for perm               |                           |  |  |  |  |
| 20       |                    |   | repair contractor to display a sign or any other type of adv            | vertisement at the        |  |  |  |  |
| 21       |                    |   | <u>consumer's premises.</u>   |                           |  |  |  |  |
| 22       |                    | <u>(4)</u>  | With respect to any insurance claim in connection with                  | -                         |  |  |  |  |
| 23       |                    |   | replacement of roof systems, or the performance of any oth              | · · · · ·                 |  |  |  |  |
| 24       |                    |   | replacement, construction, or reconstruction work, do any o             |                           |  |  |  |  |
| 25       |                    |   | <u>a.</u> <u>Seek to obtain, or obtain, a power of attorney from</u>    | or on behalf of a         |  |  |  |  |
| 26       |                    |   | consumer.   |                           |  |  |  |  |
| 27       |                    |   | b. Offer to report or adjust a claim on behalf of a consu               |                           |  |  |  |  |
| 28       |                    |   | c. <u>Represent or negotiate, obtain, or attempt to obtain</u>          | -                         |  |  |  |  |
| 29       |                    |   | claims, rights, benefits, or proceeds from or on beha                   |                           |  |  |  |  |
| 30       |                    |   | d. Offer or advertise to represent or negotiate, obta                   |                           |  |  |  |  |
| 31       |                    | (5)   | obtain an assignment of claims, rights, benefits, or p                  |                           |  |  |  |  |
| 32       |                    | <u>(5)</u>  | Act as an adjuster as defined in G.S. 58-33-10(2) or a p                | <u>oublic adjuster as</u> |  |  |  |  |
| 33       | (1)                |   | <u>defined in G.S. 58-33A-5(7).</u>                                     | 1 (* 1 *                  |  |  |  |  |
| 34       | $\frac{(b)}{59.2}$ |   | djuster as defined in G.S. 58-33-10(2) or a public adjust               | er as defined in          |  |  |  |  |
| 35       |                    |   | ) shall not act as a roofing repair contractor.                         |                           |  |  |  |  |
| 36       |                    |   | <u>ugh 75-165.</u> Reserved.  |                           |  |  |  |  |
| 37       |                    |   | ntions an unfair and deceptive trade practice.                          | de maestice under         |  |  |  |  |
| 38<br>39 | G.S. 75-1          |   | of this Article shall constitute an unfair and deceptive trac           | <u>le practice under</u>  |  |  |  |  |
| 39<br>40 | 0.5. 75-1          |   | <b>FION 2.</b> G.S. 58-33-46(a) is amended by adding a new subdi        | vision to read:           |  |  |  |  |
| 40<br>41 |                    |   | Improperly acting as a roofing repair contractor in violation           |                           |  |  |  |  |
| 42       |                    |   | <b>FION 3.</b> G.S. 58-33A-45(a) is amended by adding a new sub-        |                           |  |  |  |  |
| 42<br>43 |                    |   | Improperly acting as a roofing repair contractor in violation           |                           |  |  |  |  |
| 43<br>44 |                    |   | <b>FION 4.</b> G.S. 58-33A-80 is amended by adding a new subsec         |                           |  |  |  |  |
| 44<br>45 | "(l)               |   | blic adjuster shall not act as a contractor in the mitigation, repaired |                           |  |  |  |  |
| 46       |                    | -   | of damaged property as related to First Party Property Insura           |                           |  |  |  |  |
| 47       | <u>01 avi as a</u> |   | <b>FION 5.</b> This act becomes effective August 1, 2017, and ap        |                           |  |  |  |  |
| 48       | for roofin         |   | entered into on or after that date.                                     | Phos to contracts         |  |  |  |  |
| 10       | 101 100111         | 5 repui   | entered into on or uner that date.                                      |                           |  |  |  |  |